

The Arc of Cumberland County



2022 Annual Report

Agency Highlights

2022 was the year that we re-established our identity. Programs for our consumers and their families fully returned to the Evanoff Center and our community based services have slowly but surely regained their traction. The fallout from the pandemic was still evident, however, in the reduction of attendance at virtually all of our programs and services. Many people came back into the fold in 2022 but not everyone, yet. Indeed, our work at rebuilding our consumer base is ongoing and will continue throughout 2023.

We continued to face serious staffing shortages in 2022 due to attrition, non-work related injuries, and exposure to the coronavirus with its recommended isolation requirements for persons exposed to and/or infected by the virus. In 2022, the occurrence of new and, in some cases, recurring covid 19 infections persisted in Cumberland County and, to a slightly lesser extent, in the surrounding counties where we also provide services. As such, we continue to practice many of the safety precautions within our programs that we used so effectively back in 2020 and 2021

In June of 2022, our Supported Employment Services (SES) participated in another CARF (Commission for Accreditation of Rehabilitation Facilities) survey of their program. Any agency funded by the NJ Department of Labor that provides supported employment services in the state must maintain an active accreditation by CARF. Since 2001, we had received the maximum three-year accreditation awarded by CARF for seven consecutive surveys. In June, we made it lucky number eight. Congratulations to our SES staff and consumers for their outstanding representation of our agency during this survey process.

Financially, we received over \$113,000 in 2022 from the United States Internal Revenue Service Employee Retention Credit program. This was a refundable payroll tax credit from the IRS available to agencies that suffered significant revenue decline during 2020 and 2021 as a result of the coronavirus pandemic. We benefitted tremendously from the various government financial assistance grant programs that were available to us during the pandemic. The government was indeed our friend during those difficult times.

Finally, in 2022, the County of Cumberland broke ground on our much-anticipated parking lot renovation and the related Sherman Avenue entrance and exit redesign projects. As of this writing, both of the former building entrance and exit areas have been permanently closed with a new access road that extends from the traffic light opposite the Inspira Medical Center on Sherman Avenue to and from our building. The redesign of our parking lot makes entrance and exit to our building a much safer event and we actually realized a gain of one

parking space! This project was paid for by the County of Cumberland. Many thanks to the county road and engineering departments for their cooperation, expertise and plain old hard work in this project.

Our Agency Staff

Once again, the staff members and the many volunteers of the Arc of Cumberland County continue to be our greatest resource and their spirit and dedication was infectious and served as motivation for everyone throughout the year. During any staffing crisis, they worked every possible shift that was available without complaint. Administrative staff members routinely substituted for regular Evanoff Center program staff that had become ill or were otherwise unable to work. Our Board of Trustees met routinely throughout the year to provide the governance and oversight required including ongoing policy development and review as well as the overall management of our financial resources as they related to individual program needs.

External Resources

It is important that we recognize those outside resources that allow us to provide services that are not funded by state of New Jersey sources, such as our recreation programs. In 2022, we received almost \$7,000 from the City of Vineland in Community Development Block Grant funding for our recreation services. We continued to receive a generous stipend from the County of Cumberland to also be used for recreation services. To be sure, this funding was critical but the backbone of our recreational services is our talented and dedicated volunteers. They simply make each of our related programs *work* – and they work well.

Finally, we entered our fifth and final year as recipients of a significant grant from the United Way of Greater Philadelphia and Southern New Jersey. This grant focuses on improving employment opportunities for young



adults with disabilities and it provided us with more than \$40,000 in 2022. The United Way of Greater Philadelphia and Southern New Jersey (UWGPSNJ) has been a strong supporter of our agency for many years. We have recently applied for a new

two-year funding opportunity from the United Way that would start in July 2023.

So, thank you to all of our wonderful staff members, paid and volunteer alike, for your dedication to the consumers and families from The Arc of Cumberland County. You continue to inspire us every day and make us proud to know and work with you. Thank you to the County of Cumberland for your ongoing support and for making our building and parking areas more easily accessible and safer, especially after a winter snow storm. Thank you to the City of Vineland and the Mayor's office for your support. Thank you to our local sponsors of our most recent virtual walk – we look forward to working with you again in our next live walk event.

Finally, for everyone who is reading this report, thank you for your interest in the Arc of Cumberland County and we hope that you choose to stay involved with us in 2023 and beyond.

2022 Board of Directors

Dante Romanini	President
Kevin K. Walsh, Ph.D.	Secretary
Gabriel DiTomasso	Treasurer
Leslie Gonzalez	Member at Large
John T. Asselta	Member at Large
Nancy Collins	Member at Large
Tom Zucca	Member at Large
Chad Davis	Member at Large
Ann Yusko	Member at Large

2022 Administrative Staff

Jacquelyn U. Steiner	Executive Director
Saira Torres	Director of Programmatic Operations
Nicole Sikking	Director of Employment Services
Maribel Caban	Coordinator of Recreation Services

OUR FINANCIAL PICTURE

2022 Operating Revenues: 949,514

Program Service Fees	797,797
United Way	41,302
Fundraising & Special Events	1,093
Cumberland County Stipend	8,225
Vineland Community Development Block Grant	6,884
NJ State Allocation for Wages	1,110
Rental Income	2,700
Other Income	3,505
Bank Interest	5
Investment Income	(31,226)
Legacies & Bequests	3,890
Membership Dues	850
IRS Employee Retention Credit	113,379

2022 Operating Expenses: 939,654

Personnel	751,757
Consultant & Professional	115,159
Materials & Supplies	14,960
Business Expenses	258
Facility Costs	78,588
Assistance to Clients	11,843
Other Costs	62,517
Payroll Expenses	4,817

Agency Support Structure

Our support structure remains largely unchanged from 2021. The backbone of our services continues to be as follows:

- Providing employment opportunities and related job maintenance supports for adults with disabilities in Cumberland, Atlantic, Cape May, and Gloucester counties.
- Providing community based supports to persons with disabilities residing in Cumberland County.
- Maintaining our respite services menu which includes our After School, Saturday Drop In, and In Home Respite programs.
- Continuing our tradition of providing community based recreation and wellness programs to our consumers and their families at little or no cost.

Supported Employment Services



We provide job development, intensive coaching, and long term support services to over 300 adults with disabilities in Cumberland, Atlantic, Gloucester, and Cape May counties. Our Supported Employment program remains largely funded by the New Jersey Division of Vocational Rehabilitation Services (NJDVRS) with a small number of persons funded by the New Jersey Division of Developmental Disabilities (NJDDD) Supports program. Supported Employment Services was accredited with their 8th consecutive 3-year certification from CARF in June, 2022.

Community Based Supports

Community Based/Individual Supports are part of the New Jersey Division of Developmental Disabilities Supports Program and provide assistance to individuals who need direct supports to achieve independence and inclusion in their participation of community activities. Supports are offered by trained and flexible staff from the Arc of Cumberland County. Staff members provide assistance in the activities of the person's choosing and help them to achieve their planned outcomes. Community Based Supports/Individual Supports are delivered in a one-to-one setting and may include: assistance with community-based activities, basic self-care, social skills and activities of daily living. We provide a wide variety of routine services to persons in their local communities. Some examples include assisting individuals with scheduling and attending medical

appointments, obtaining prescription medications, assisting with meal planning and food preparation activities, and reserving and attending community based recreational venues.

Respite services for persons under 21 years of age (coordinated with Perform Care)

- After School Options – This program is for students classified eligible for special education services and is held at our Evanoff Center in Vineland and operates Monday to Friday, 2:00 pm to 6:00 pm throughout the year. Transportation to the program is provided by the student’s school district. Transportation home is the responsibility of the student’s parent or other family member.
- Agency Hired Respite – Respite workers are trained and experienced employees of the Arc of Cumberland County, hired to support the consumer in recreational activities of their choice occurring in their home or in the community.
- Self-Hired Respite – The family of the consumer identifies and directs their own respite worker and is reimbursed by the Arc of Cumberland County after submitting monthly verification forms.
- Agency Weekend Respite – This is an out of home respite program that provides a wide variety of individualized and small group recreational activities at the Evanoff Center in Vineland on Saturdays from 1:00 pm to 5:00 pm throughout the year.

Respite services for persons 21 and older (coordinated with New Jersey DDD)

- In Home Respite – Services provided by Arc of Cumberland staff at the home of the individual.
- Saturday Respite – Out of home respite provided at our Evanoff Center in Vineland on Saturdays that provides interesting small group activities to the consumer while offering short term relief to the consumer’s caregiver.
- Afternoon Respite - Evanoff Center based respite services available Monday through Friday afternoons.

Recreation Services

Our recreation programs continue to be a favorite among our adult consumers. Most of the programs and services that The Arc of Cumberland County provides are funded by the state of New Jersey in combination with federal Medicaid dollars. Our recreation program is the exception. Aside from a modest Community Development Block Grant from the City of Vineland and an annual grant from the County of Cumberland, none of our recreation activities are funded by a governmental source. We use the additional proceeds from our annual Walk a Thon fund raiser, available United Way funding, and our own matching dollars to keep these services intact. There is a small fee for activities that require the purchase of consumable supplies. The Arc of Cumberland County retains only one part-time paid Coordinator for all of the recreation activities that we provide. We depend upon our many talented and tireless volunteers to help us manage the almost daily

challenges associated with each of activities we offer. ***All participants in any of our recreation program activities must maintain an active individual membership status with the Arc of Cumberland County.***

There are three distinct parts to our recreation programs as shown below.

1. Healthy Lifestyles

- a. Walking Club
- b. Dance Class
- c. Get Fit

2. General Recreation Activities

- a. Monthly Dance Social (plus an end of the year formal dance)
- b. Ceramics Class
- c. Bingo Night

3. Special Olympics Teams

- a. Bocce
- b. Track & Field
- c. Bowling



Our annual Walk-a-Thon has been an integral part of the Arc’s activities for many years and it has grown into our main fund-raising event. It is always fun for everyone to gather at Parvin State Park on a Sunday morning and get some fresh air and exercise. Everyone has a good time and we raise some money at the same time. Once again, we postponed our 2022 walk due to restrictions regarding large group gatherings in the face of increased

Coronavirus outbreaks last fall. In addition to the loss of a fun day, the funds which we typically raise from this event that we use to support our efforts at the Arc of Cumberland County were lost for yet another year. We

are currently making plans for a 2023 Walkathon and hope to see you later this year at Parvin State Park for a much needed real trip around the lake.